



# Comprehensive Insurance Protection for the Homebuilders Industry

## General Information

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Homebuilders Coverage™ is an Insurance Program designed for the Homebuilders Industry including specific artisan contractors. Underwritten by Homebuilders Coverage™ and AIG Insurance Company, the Program offers a combination of solid financial backing and comprehensive protection.

Our Program targets the following types of homebuilders and artisan contractors:

- Residential Homebuilders with 0 – 100 single-family home starts per year.
- Artisan Contractors (except roofers, framers, foundations and siding).
- Larger Homebuilders will be considered separately.

Homebuilders Coverage is available in AR, CT, DE, FL, GA, IA, ID, IN, KS, KY, MA, MD, ME, MI, MN, MO, MT, ND, NE, NH, NJ, NM, OH, OK, OR, PA, RI, SD, TN, TX, UT, VA, VT, WI and WY.

Homebuilders Coverage is available through NSM, Inc. NSM is a recognized leader in the development and management of industry specific insurance programs. Contact our office for more information on our programs.

## Eligibility Guidelines

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- Residential Homebuilder
- Applicant must be in business for three or more years
- Must have in-force insurance for prior years
- 0 – 100 new home starts per year

## Ineligible Risks

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- Apartment or condominium builders
- Condominium and/or homeowner associations
- Framers, Roofers, Siding & Foundation Contractors
- Land Developers

## Marketing

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NSM, Inc. retains the exclusive right to market this Program. Permission and approval must be received before any local broker may actively market this program in their area. Marketing includes direct mail, print advertising, brochures, fliers, etc.



## Underwriting Information

### Lines of Insurance

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#### Builders Risk

- Special Form

#### General Liability

- Covers the Premises/Operations and Products/Completed Operations of insured residential contractors
- Comprehensive Coverage/ISO Based Policy

#### Property/Inland Marine

- Coverage for small tools and contractor's equipment used by residential contractors
- Coverage for computers and data processing equipment
- Protection for Business Personal Property

#### Excess Business Automobile

- Follows over primary auto carrier when primary limits are \$1,000,000 CSL
- Primary carrier must be rated A-, VII by AM Best.

#### Umbrella

- Umbrella available in limits up to \$5,000,000 with a \$10,000 Self Insured Retention

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Only the insurance policies themselves can give precise terms, coverage amounts, conditions and exclusions. In case of conflict between this information and the terms of the policies themselves, the policies will govern subject to local law and approval. This information is descriptive only.



**THIS PAGE MUST BE COMPLETED AND ATTACHED TO THE FRONT OF EVERY SUBMISSION**

**SUBMISSION CHECKLIST**

**Applicant Name:** \_\_\_\_\_ **Effective Date:** \_\_\_\_\_

- Completed Acord Application Signed by the Insured
- Builders Risk Application **if Contractors' Questionnaire (01/03 ed date) is NOT used**
- Completed Homebuilders Coverage Inc.™ Contractors' Questionnaire (01/03 ed. date) Signed by the Insured
- Expiring Premiums by Line of Business (required to obtain a quote)
- Loss Runs for four (4) prior years (minimum 3 plus expiring year) valued no less than six months from expiration
- Full explanation of all losses over \$10,000
- Copy of Insured's standard Contract used with his Subcontractors
- Copies of Additional Insured endorsements adding the insured to Subcontractors' GL policy
- MVRs for all principal drivers when auto coverage is requested in the Umbrella.

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**ELIGIBILITY PREVIEW**

**YES NO**

- The # of starts projected are not more than 100.
- Over the last 10 years, no insured entity has been involved in multi-family construction with more than 4 units in a building or attached row homes or townhouses.
- Homebuilder, residential remodeler or contractor has been in business for at least 3 years & has had insurance in force for the full prior 3 years?
- Has insured built over 10 starts in prior years & not used a signed contract with their subcontractors? If yes, coverage for prior completed work cannot be covered.
- Is the insured willing to implement a contract that satisfies all our conditions and have it signed by all their subcontractors?
- Insured requires Certificates of Insurance from their subcontractors prior to start of work.
- Umbrella: All drivers are at least 21 & have no major driving violation (e.g., DUI, Hit & Run, Reckless Driving or License Suspension).
- Umbrella: Primary auto is with an A-, VII - AM Best Rated Carrier with \$1,000,000 CSL limits.

**All questions/statements need to be answered yes to be eligible.**